

ECONOMIC DEVELOPMENT INFORMATION KIT

We are proud to introduce you to our industries...



EDSCO Fasteners, Inc.

Toledo Molding and Die, Inc.

Table of Contents

Section 1	Location
Section 2	Community Data
Section 3	Site
Section 4	Work Force
Section 5	Community Services
Section 6	Quality of Life
Section 7	Incentives



Near to several large metropolitan areas, Elba remains a friendly, pastoral "small town".

Contacts

CITY: Elba

COUNTY: Coffee

CONTACTS:

ELBA ECONOMIC DEVELOPMENT CORPORATION Kaye Whitworth, Executive Director

200 Buford Street Elba, Alabama 36323 (334) 897-1700 (334) 897-1762 (fax)

ELBA DEVELOPMENT AUTHORITY

James Grimes, Chairman (334) 897-2333

Bill Brunson, Attorney (334) 897-3307

CITY OF ELBA

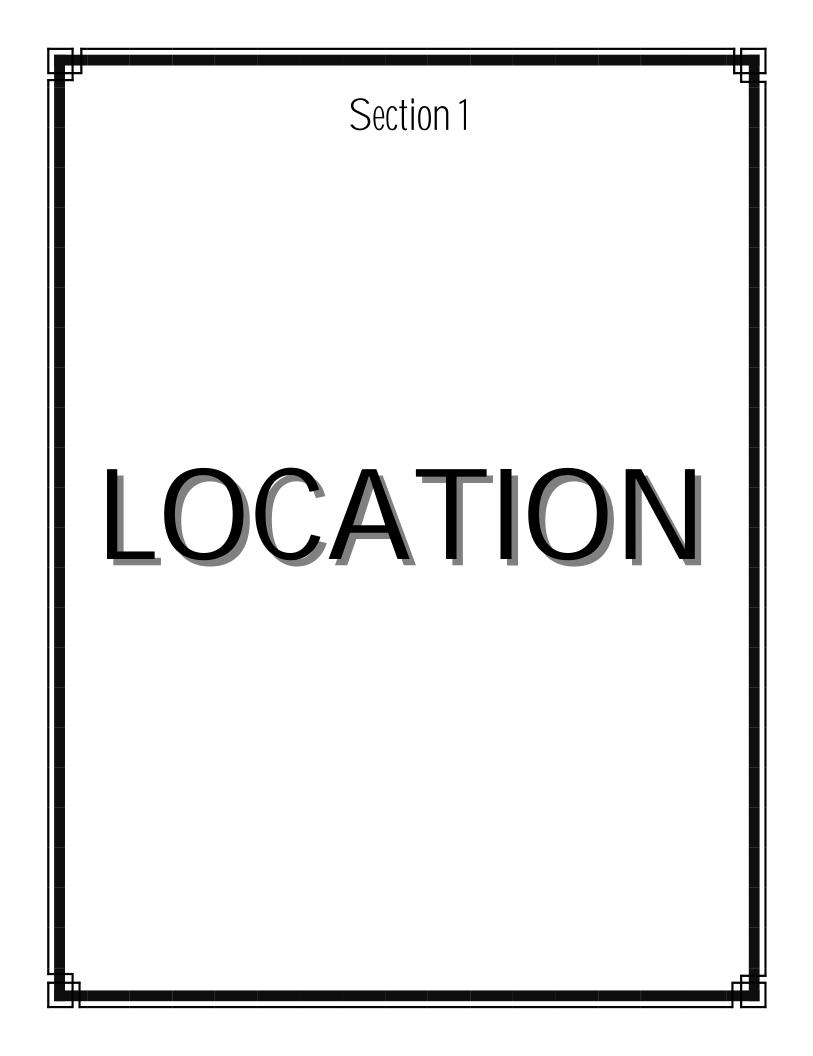
James Grimes, Mayor (334) 897-2333

REGIONAL PLANNING AGENCY

Southeast Alabama Regional Planning Agency Tom Solomon, Contact (334) 794-4093

Letters of Support

Mayor of ElbaJames Grimes
Industrial Development BoardEddie Kelley
President of Elba Economics CommitteeJames Grimes
Senator of AlabamaIimmy Holley
State Representative Terry Spicer
President of Elba Chamber of Commerce Denise Sauls
Executive Director of Elba Chamber of Commerce Kaye Whitworth
Executive Director of Elba Economic Development Kaye Whitworth



Only 90 Minutes or Less

- To Fabulous White Beaches
- To Interstate 85
- To Interstate 65
- To Interstate 10
- To a Major Airport
- To a Major Port

YET

- One of the Lowest Crime Rates in the Nation
- One of the Best City School Systems in Alabama
- Area of Vast Recreational Opportunity
- Highly Productive Work Force at a Reasonable Wage
- Old-Fashion Southern Hospitality
- A 315 Acre Industrial Park

Come for a Visit and You will Stay for a Lifetime!

Elba, Alabama extends its hand of friendship to you. For more information, contact: Elba Economic Development Corporation 200 Buford Street Elba, Alabama 36323 (334) 897-1700 echamber329@charter.net

The Location

Elba is located in Coffee County in the Southeastern corner of Alabama, just 90 miles south of Montgomery, the state capital, and 90 miles north of the white sand beaches of Florida's Gulf Coast. Elba is conveniently accessible by highways or air to such metropolitan centers of the south as Atlanta, New Orleans, Mobile and Birmingham—all within an hour and a half flight time. U.S. Highway 84 runs east and west through Elba. U.S. Highway 231 is a short 30 miles away, and links up with major interstates that are nearby. I-10 is within 50 miles, 1-65 and I-85 are approximately 75 miles away.

Highway mileages to selected cities in the southeastern United States are given below:

Atlanta	231	Mobile	181
Birmingham	184	Montgomery	92
Huntsville	285	Nashville	376
Jacksonville	294	New Orleans	323
Memphis	437	Tampa	403

Distance From Elba In Miles:

Average Annual Temperature	
Average January Temperature	
Average July Temperature	
Average Annual Precipitation	
Length of Growing Season	262 days
Length of Growing Season	
	East (light)
Prevailing Wind Direction	

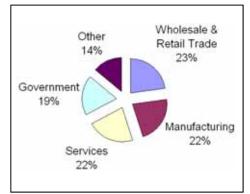
The Advantages of Rural Locations are Striking

- Lower Operating Costs
- Affordable Land Cost
- Higher Quality of Life
- Motivated Workers
- Reduced Crime
- More Room for Expansion
- Lower Rent Rates and Property Costs
- Lower Employee Acquisition Cost
- Availability of a Variety of Tax Incentives
- Lower Taxes
- Typically Lower Costs of Housing and Cost of Living
- Easier Access to Decision Makers

Advances in telecommunications and networked computing make sites in rural Alabama just as tuned into the world as offices located in large metropolitan areas.

MADE IN ALABAMA

Alabama enjoys a healthy mix of economic activities, with 23% of its workers involved in wholesale and retail trade, 22% in manufacturing, and another 22% in services. Government jobs employ 19%.

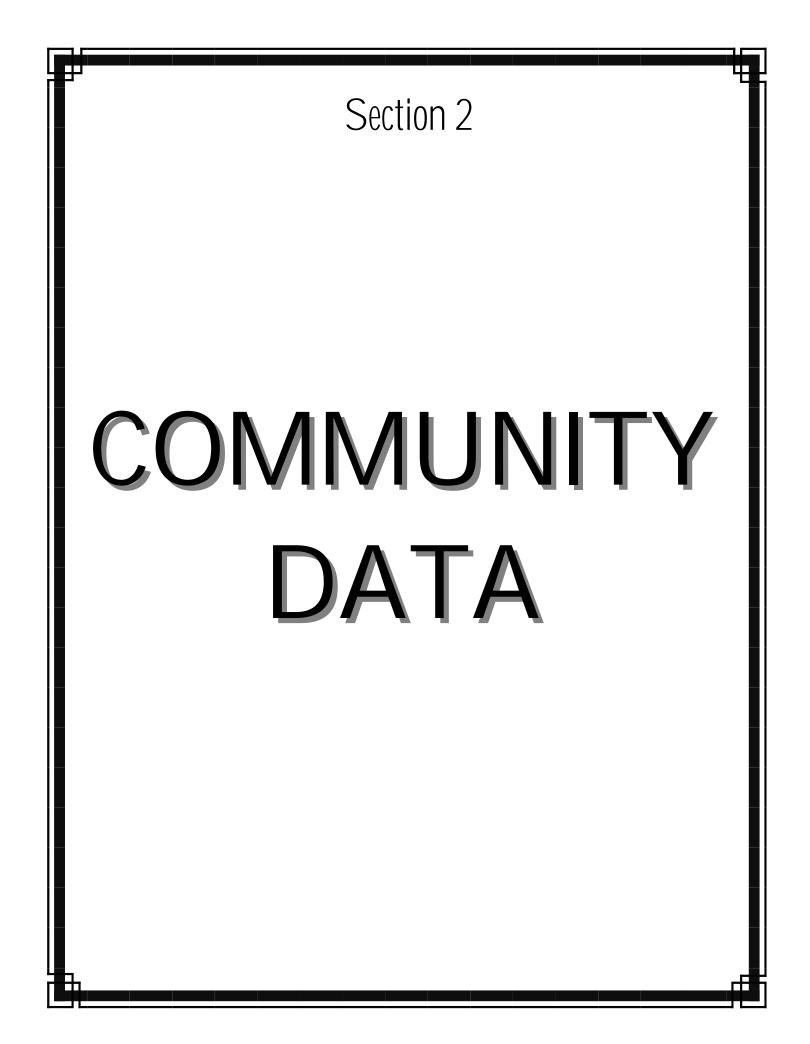


Picture a state with seemingly unlimited natural resources. Odds are good that you chose Alaska, which has a greater share of natural resources than any other state. Many people are surprised, however, to learn that the state ranked second to none other than ALABAMA. The state's twenty-two (22) million acres of forest land rank it third in the nation. Alabama also has valuable deposits of limestone, marble, and other minerals. Its water supply exceeds the state's usage by a factor of twenty. Water, in fact, represents a significant means of cargo transportation in Alabama, which has more miles of navigable waterways than any other U.S. state. The Port of Mobile is the closet Gulf of Mexico port to the East Coast and Europe and ranks 14th among the nation's deepwater ports. Other transportation links are efficient as well. Some 70% of the nation's population is within two days ground travel, thanks to Alabama's five interstates and 21,000 total miles of federal highways. More than 5,000 miles of railroad track cross the state, with four Class I In addition, air connections are available at railroads in operation. Alabama's seven commercial airports, including Birmingham International, which is in the midst of \$200 million worth of improvements.

Alabama boasts excellent access to the Information Superhighway. The state had an early on-ramp to the *Infobahn:* and was one of the firsts to develop ISDN service to transfer voice, date and video simultaneously. Elba enjoys the speed of cable internet access that Charter Digital Cable provides to the community.

WELCOMING BUSINESS

Alabama legislators did not just jump on the pro-business bandwagon, they have been leading the band for the past five decades. Pro-business legislation and policies enacted over time have done much for industry growth and productivity. For example, an industrial financing program allows a tax credit of 5% of capital costs for 20 years when large businesses invest \$2 million in a project, as well as when small companies pump \$1 million into an expansion. New and expanding manufactures may also benefit from industrial site preparation grants. Other boosts come from the ad valorem tax exemption enjoyed by raw materials and finished goods. Further tax and non-tax incentives go to companies that locate in the state's enterprise zones. In addition, companies expanding in Alabama may qualify for start-up assistance and bond financing.



Demographic Data

Counties within a 40 mile radius of Elba, Alabama: (numbers in thousands)

	1995	2000	2005	2010
Under 19 years	53.11	53.24	52.94	52.98
Age 20 to 34	38.23	37.00	36.53	36.88
Age 35 to 49	35.36	36.73	35.96	34.09
Age 50 to 64	22.79	27.00	31.61	35.36
Age 65 and over	22.88	23.47	24.68	27.08
White Population	119.81	121.99	123.97	126.12
Black Population	50.40	52.77	55.09	57.48
Median Age	33.51	34.53	35.40	36.03

Income Data for Coffee County

COFFEE COUNTY	1995	2000	2005	2010
Income Per Capita (current \$)	18,406	23,253	30,121	39,530
Retail Sales Per Household (1987 \$)	35,552	38,145	41,278	44,790
Households with Income \$20,000 and greater	10,440	11,760	13,330	15,150
Total Retail Sales — Apparel Accessories	13.16 mil	15.94 mil	19.02 mil	22.40 mil

Population, Income and Education in Elba

POPULATION CITY OF ELBA 2000: Previous Decade: Decade:	4,185 4,011 4,355	COFFEE COUNTY 2000: Previous Decade: Decade:	43,615 40,240 44,850
MSA Estimated Present Pop	pulation (30 miles	s): 164,330	
INCOME			
Households in County	y: 18,299	Per Capita:	\$20,808
Average Household:	\$50,549	Median Household:	\$36,510
EDUCATION <i>Elba City Schools (sch</i> <i>Student/Teacher Rati</i> Elementary: High School: Vo-Tech: Private/Parochial:			
POST SECONDARY EDUCA	ATION		
School Name	Туре	Location	Distance
Enterprise-Ozark C. C.	Commul	J 1	16 miles
Lurleen B. Wallace C. C.	Commul		16 miles
Lurleen B. Wallace C. C.	Commu	5	<i>32 miles</i>
Troy University	Universi	ty Troy, AL	31 miles

Government, Fire/Police/Sheriff, Financial

GOVERNMENT

City: Council County: County Commission

	City	County
Land Use Regulations	Yes	
Zoning Ordinances?	Yes	No
Subdivision Regulations?	Yes	N/A
w/Design Standards?	Yes	Yes
Planning Commission?	Yes	No
Garbage Collection?	Yes	Yes
Public Library?	Yes	No
No. of Volumes?	17,000	N/A

FIRE PROTECTION

Volunteers:28Fire Insurance Rating:6Fire Protection for Industry Outside City Limits? Yes

POLICE/SHERIFF

Full-Time Personnel:21Patrol Cars:5Police Patrol Service for Industry Outside City Limits? YesEmergency Medical Service Paramedics?911 or E911:Yes

FINANCIAL INSTUTIONS

	No.	Assets
Holding Company Banks	1	N/A
Other Banks	2	mil
Savings/Loan Associations	1	\$289,395,000 mil

Transportation, Utilities, Water, Waterways & Air

TRANSPORTATION

Highways Serving Community:

INTER	STATES	US HIGHWAYS		STATE HI	GHWAYS
Number	Distance	Number	Distance	Number	Distance
I-10	68 miles	US 231	25 miles	SR 125	0 miles
I-65	57 miles	US 84	0 miles	SR 189	0 miles
		US 87	0 miles		

UTILITIES

Electricity Supplier: Alabama Electric Co-op

Natural Gas Supplier: Southern Natural Gas

WATER SERVICE

Water Department Name: Capacity: Average Daily Consumption: Peak Consumption: Storage Capacity: Source: Type: *Electricity Distributor: City of Elba Utility Department*

Natural Gas Distributor: Southeast Alabama Gas District

City of Elba Utility Department 2 MGD 1 MGD 1 MGD 1.5 Million Gallons 5 Wells Deep Wells

WATERWAYS

Name:	Pea River (Re	ecreational Use)	
Miles to:	1	Nav.:	No
River Miles to Port:	60	Port Name:	Columbia State Docks

AIR SERVICE

Municipal Service:	Carl Folsom (Elba)
Longest Runway:	3,000 Feet
Surface:	Paved
Lighted:	Yes
Aircraft Tie Downs:	Yes
ILS:	No
Hangars:	Yes
Repair Facilities:	Yes

Nearest Commercial Service: Dothan, AL (45 miles from Elba) Major Carriers:

Delta Connection Northwest Airlink American Continental United Delta Northwest Southwest TWA Express US Airways

Sanitation, Freight, Communications, Medical, Lodging

SANITATION

Sanitation Department Name: Sewage Treatment Plant Type: Capacity: Present Load: Sanitary Sewer Coverage: Storm Sewer Capacity: Solid Waste Disposal: City of Elba Utility Department 10 acre/2 cell Lagoon 1 MGD 70% of Capacity 98% 90% Sanitary Landfill

MOTOR FREIGHT

No. of Motor Freight Carriers with Local Terminals:1Local Bus Service:YesInterstate Bus Service:YesParcel Service:Yes

COMMUNICATIONS

Local Telephone Provider:	CenturyTel
Cellular Service:	Yes
Post Office Classification:	First Class
Newspaper:	<i>The Elba Clipper</i> (weekly)
Radio Stations:	1 AM & 1 FM
Television Stations:	5 local
Cable Service:	Yes

MEDICAL

Elba General Hospita	al	Elba General Nursing Home
Number of Hospita	I Beds: 20	Number of Beds: 111
Medical Personnel		Taylor Mill Oaks Assisted Living
Physicians:	3	Number of Beds: 16
Dentists:	2	Nearest Regional Medical Facilities (45 miles)
		Southeast Alabama Medical Center, Dothan

Flowers Hospital, Dothan

LODGING & FACILITIES

	No.	No. of Rooms
Bed & Breakfasts:	2	6
Motels:	1	18
Restaurants:	7	
Meeting Rooms:	Yes	
Auditoriums:	Yes	
Largest Seating Capacity:	650	

Religion, Recreation, Resources, Taxes

CHURCHES and SYNAGOGUES

Protestant:	15	Jewish:	0
Catholic:	0	Other:	0

RECREATIONAL FACILITIES

Country Clubs:	Yes
Golf Courses:	Yes
Movie Theaters:	No
Tennis Courts:	Yes
Ball Fields:	Yes
Swimming Pools:	Yes
Health Clubs:	Yes
Parks:	Yes
Skating Rinks:	Yes
Amateur Theaters:	No
Nearest State Park:	Eufaula State Park (Distance: 73 miles)
Nearest Public Lake:	Coffee County Lake (Distance: 6 miles)

MAJOR NATURAL RESOURCES

Minerals Mined:	Sand and Gravel
Timber Types:	Loblolly, Shortleaf Pine, Oak
Major Agricultural Products:	Broilers, Peanuts, Cattle

SALES TAX DETAIL

City:	3.00%
County:	1.00%
State:	4.00%

INCOME & OCCUPATIONAL TAX DETAIL

City Occupational:	0.00%
County Occupational:	0.00%
State Corporate:	6.50%
State Individual:	Minimum: 2.00%
	Maximum: 5.00%

Largest County Employers

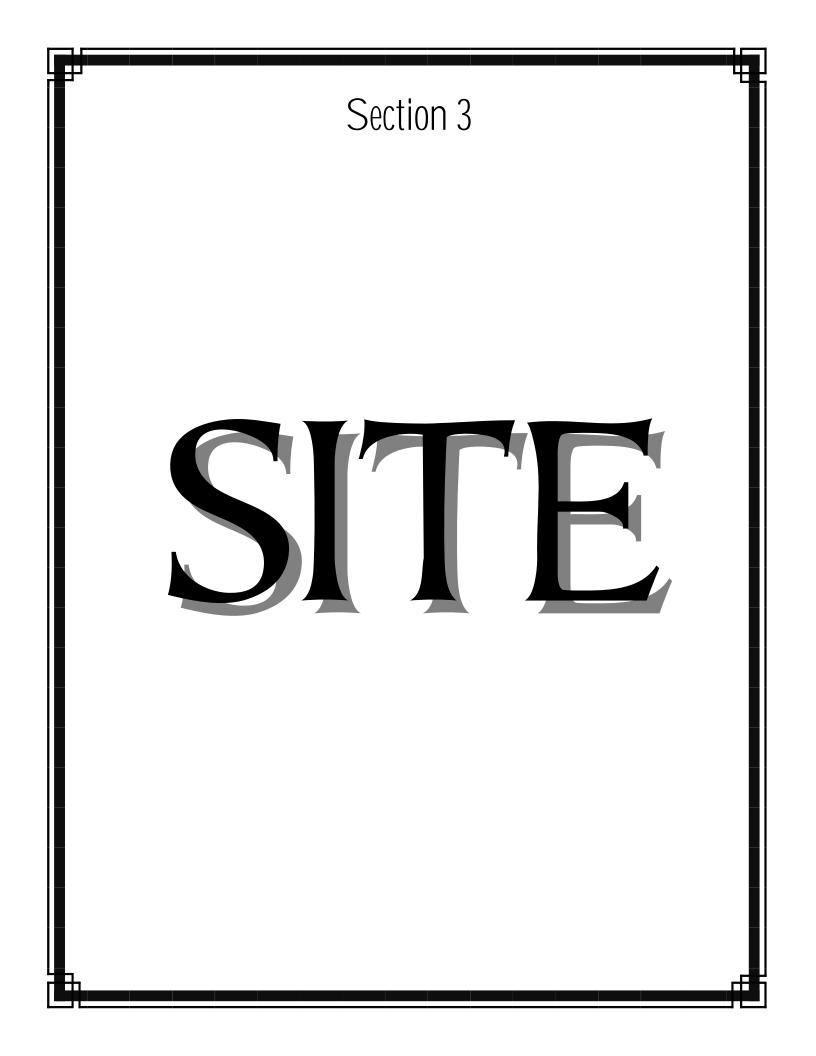
NAME	PRODUCT/SERVICE	AVERAGE NUMBER OF EMPLOYEES
Pilgrims Pride	Poultry Processing & Feed	941
Wayne Farms	Integrated Poultry Processing	598
Utility Trailer Manufacturing	Trailers	250
Kelley Foods of Alabama, Inc.	Food Distribution	161
Bridgeville Trailers	Trailers	140
H S Alabama Automotive	Auto Weather Strip & Hoses	137
Pridecraft Enterprise, Inc.	Hospital Apparel	130
National Security Insurance Group	Insurance	125
Toledo Molding & Die, Inc.	Automotive parts	120
Dura Cast, Inc.	Lead & Zinc Die Casting	111

AREA INDUSTRY

Number of Manufacturers:	45
Total Manufacturing Employment:	6,020

COUNTY LABOR ANALYSIS (for 1995)

Civilian Labor Force:	20,173
Male	52%
Employment	19,111
Female	48%
Unemployment	1,062
Minority	17%
Unemployment Rate	5.3%



The Industrial Site Advantages

Elba's Industrial Park consists of 315 acres with 225 under option, with full utilities and excellent highway access.

A Phase I environmental impact study has been conducted, and is available upon request. Restrictive covenants are established to protect industry investments.

Subdivisions are available with flexible lot layouts.

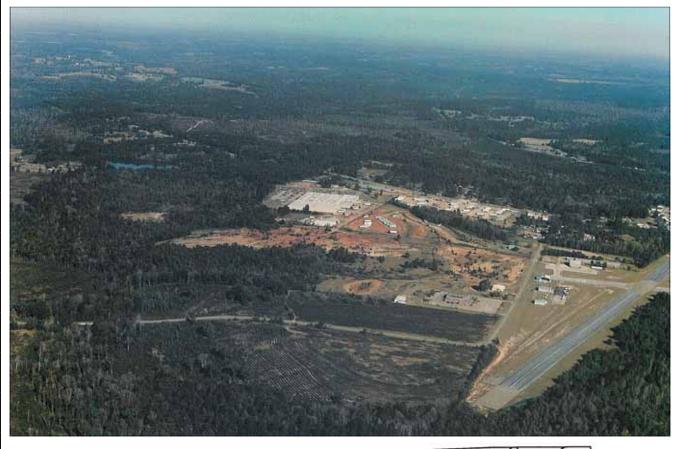
Other industrial sites may be available from individual developers. The Elba Economic Development Corporation will assist in identifying other potential sites.

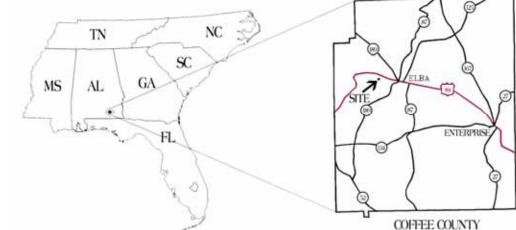
Pricing: Ranges from \$2,500 to \$5,000 per acre (negotiable).

Owner: Elba Industrial Development Board/City of Elba

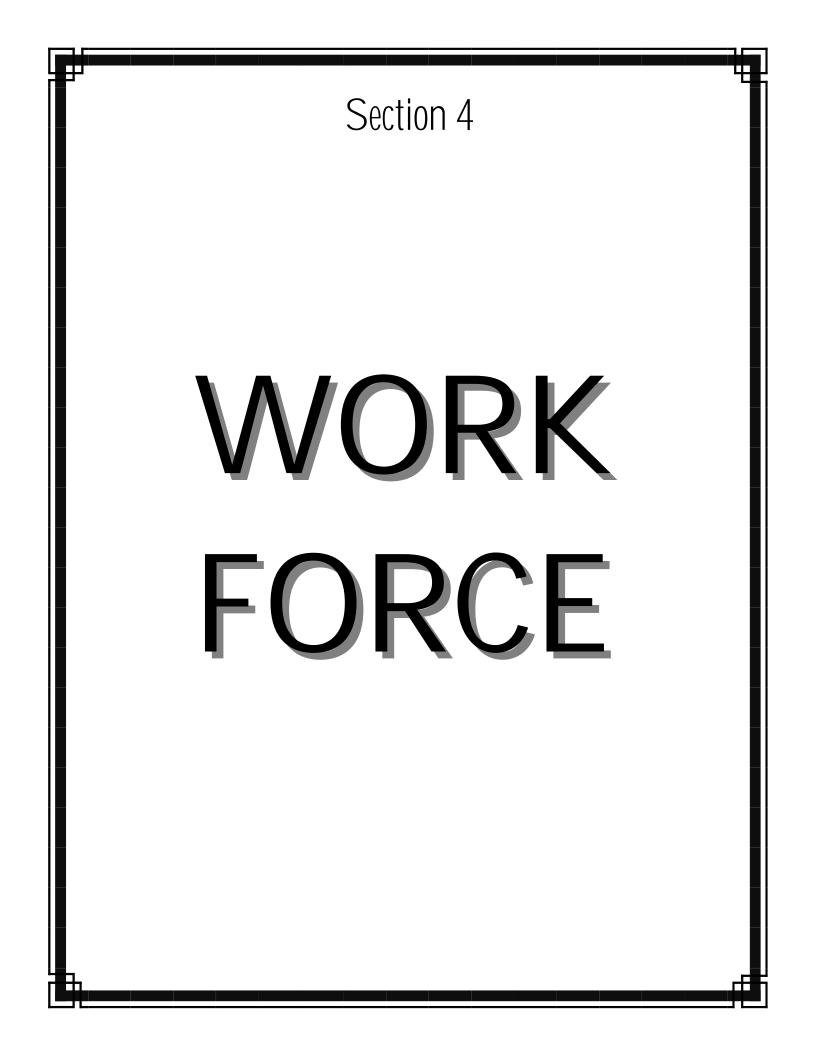
Elba Industrial Park

AVAILABLE INDUSTRIAL SITE - 315 ACRES





ELBA, COFFEE COUNTY, ALABAMA

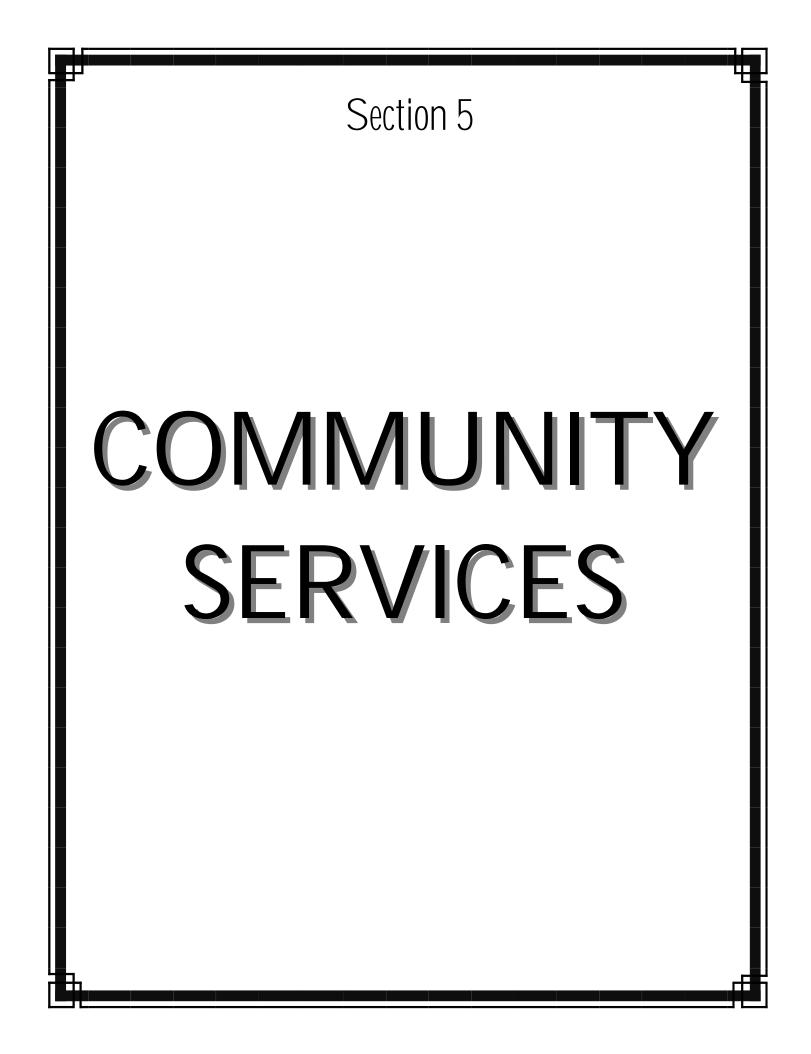


Work Force

Elba has a skilled work force consisting of sheet-metal workers, welders, assemblers and machinists. Training is available for employees in a variety of areas and programs can be tailored to suit your needs.

Prevailing Wage Rates and Labor Availability:

Category	Hourly Rate	Level of Availability
Skilled	\$8.50	Good
Unskilled	\$6.25	Good
Supervisory	\$12-\$15	Good
Clerical	\$7-\$9	Good
Administrative	\$10-\$12	Good
Managerial	\$15-\$25	Fair



City of Elba

Schedule of Elba Water and Electric Board Organization and Rate Structure

RATE SCHUEDULES

Effective May 1, 2005

CITY OF ELBA WATER RATES	
First 2,500 gallons	\$8.50 minimum
Next 2,500 gallons	\$3.25 per 1,000 gallons
Next 3,000 gallons	\$2.20 per 1,000 gallons
Next 2,000 gallons	\$1.65 per 1,000 gallons
Next 10,000 gallons	\$1.50 per 1,000 gallons
Next 980,000 gallons	\$1.30 per 1,000 gallons
All over 1,000,000 gals.	\$1.05 per 1,000 gallons
RURAL WATER RATES	
RURAL WA	TER RATES
RURAL WA First 2,500 gallons	TER RATES \$10.50 minimum
First 2,500 gallons	\$10.50 minimum
First 2,500 gallons Next 2,500 gallons	\$10.50 minimum \$3.75per 1,000 gallons
First 2,500 gallons Next 2,500 gallons Next 3,000 gallons	\$10.50 minimum \$3.75per 1,000 gallons \$2.70 per 1,000 gallons

- Any tap over 1" Work up a price to include the boring fee (if needed) plus 15% add on fee.
- All tapping fees are subject to a \$50.00 fee if the tap disturbs the roadway.
- All tapping fees are subject to the cost of back flow preventor.
- The fee will be doubled if a four-lane highway has to be cut.
- If the roadway has to be bored under, the customer will be charged the cost.

WATER TAPPING FEES

Effective May 1, 2004

3/4″	\$450.00
1″	\$650.00

Sewer Rates

RESIDENTIAL RATES

First 2,000 gallons

\$8.00 minimum

Next 3,000 gallons

\$2.00 per 1,000 gallons \$1.10 per 1,000 gallons

Next 7,000 gallons Over 12,000 gallons

No charge

COMMERCIAL RATES

First 3,000 gallons

\$14.00 minimum

Over 3,000 gallons

\$1.20 per 1,000 gallons

The above rate schedules will produce an average bill of \$14.00 based on 5,000 gallons.

Garbage and Trash Rates

Effective November 1, 2005

Residential \$12.00 Monthly

Small Commercial \$21.00 Monthly

Large Commercial

Each location for each place of business, from which more than two cubic yards of garbage and trash is collected and removed on each or any scheduled day, shall be determined by the Council. The determined amount shall be based on volume of garbage and trash collected.

Extra Garbage Cans

\$8.00 each

Other Miscellaneous Charges

If a customer lives outside the City Limits of Elba and it is requested by Coffee County that we pick up their household garbage, the fee will be \$15.00.

The City of Elba will pick up old tires at a rate of \$5.00 per time at residences. This charge will be added to the customer's utility bill.

Exemption or Reduction

When the total household income is solely dependent upon Social Security there shall be an exemption. When the total household income is \$8,500 or less, there shall be a charge of \$6.00.

Electrical Service

RESIDENTIAL ELECTRIC SERVICE

Effective October 1, 2005 \$10.00 basic flat rate, plus \$.076 per kWh

SMALL COMMERCIAL SERVICE

Effective October 1, 2005

\$12.00 basic flat rate, plus \$.081 per kWh

LARGE COMMERCIAL SERVICE

Demand Charges:

\$8.50 per kW for the first 100 kW of billing capacity, plus \$8.10 per kW for all over 100 kW of billing capacity, plus

Energy Charges:

Effective April 1, 2001

\$.055 per kWh for the first 3,000 kWh, plus

\$.049 per kWh for the next 12,000 kWh, plus

\$.043 per kWh for all over 15,000 kWh.

MINIMUM BILL

The minimum bill shall not be less than that computed from 75% of the largest demand in KVA (Kilo Volt Amps) established during the proceeding 11 months.

NOTE: Must go six (6) consecutive months at 5,000 kWh to be billed at this rate.

Industrial Electric Service

DEMAND CHARGES

\$8.00 per KVA for the first 1,000 KVA of billing capacity, plus \$7.75 per KVA for all over 1,000 KVA of billing capacity, plus

ENERGY CHARGES

Effective April 1, 2001

\$.049 per kWh for the first 100,000 kWh, plus

- \$.043 per kWh for the next 200,000 kWh, plus
- \$.031 per kWh for all over 300,000 kWh.

MINIMUM BILL

The minimum bill shall not be less than that computer from 75% of the largest demand in KVA established during the proceeding 11 months.

The above charges for demand shall be reduced by 20¢ per KVA whenever the consumer furnishes all transformation facilities supplies from distribution lines.

SECURITY LIGHT RATES

\$20.00 per month for 400 watt security light. *(Effective May 1, 2004)* \$5.95 per month flat rate. *(Effective April 1, 2001)*

Used Poles: \$1.00 per foot

Customer is charged \$80.00 installation fee for the pole. (Effective March 14, 1994)

Customer will be charged \$50.00 for moving pole at customer's request.

Miscellaneous Electric Service Fees

SECURITY LIGHT RATES

\$10.00 per month for 400 watt security light.\$5.95 per month flat rate.Installation Fee:

Customer is charged \$80.00 installation fee for the pole. This fee may be paid monthly at a rate of \$3.30 for two years. Moving Pole:

Customer is charged \$50.00 for moving the pole for the customer's convenience.

RECONNECT FEE:

Customers are charged a \$25.00 reconnect fee if their service is disconnected for non-payment.

LATE CHARGES:

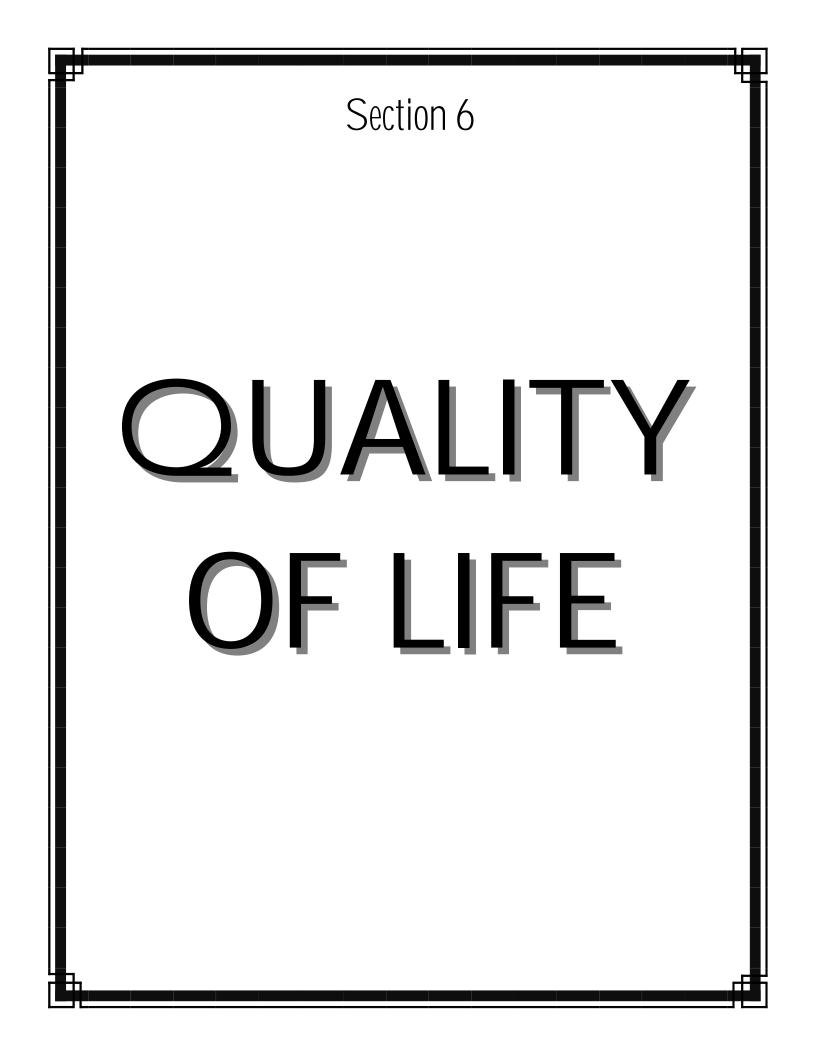
The minimum charge shall be \$3.00 per bill. The penalty fee will be 10% of the amount owed, not less than \$3.00.

UNDERGROUND SERVICE:

All customers will be charged \$3.00 per foot for installation of residential underground service. The fee for installation of industrial underground service is \$4.50 per foot.

SURGE PROTECTION RATES:

One-time fee: \$49.95, plus Monthly Lease: \$4.00 Residential \$6.00 Commercial Additional Equipment will be sold at cost + 10%.



Education, Medicine and Recreation

EDUCATION

Elba is extremely proud of its public school system. The system consists of an elementary school (K-6) and a high school (7-12) that offers vocational, traditional, and college-prep curricula. The Elba City Schools are accredited by both the Alabama State Department of Education and the Southern Association of Colleges and Schools. The schools are housed in state-of-the-art facilities that were constructed in 1992.

Elba is close to Enterprise State Junior College (16 miles), MacArthur State Technical College (25 miles) and the main campus of Troy State University (30 miles).

MEDICINE

Elba General Hospital is a 25-bed facility and has a 91-bed nursing home attached, giving both skilled and intermediary care. There are currently three doctors serving the hospital. Two dentists have their practices in Elba.

RECREATION

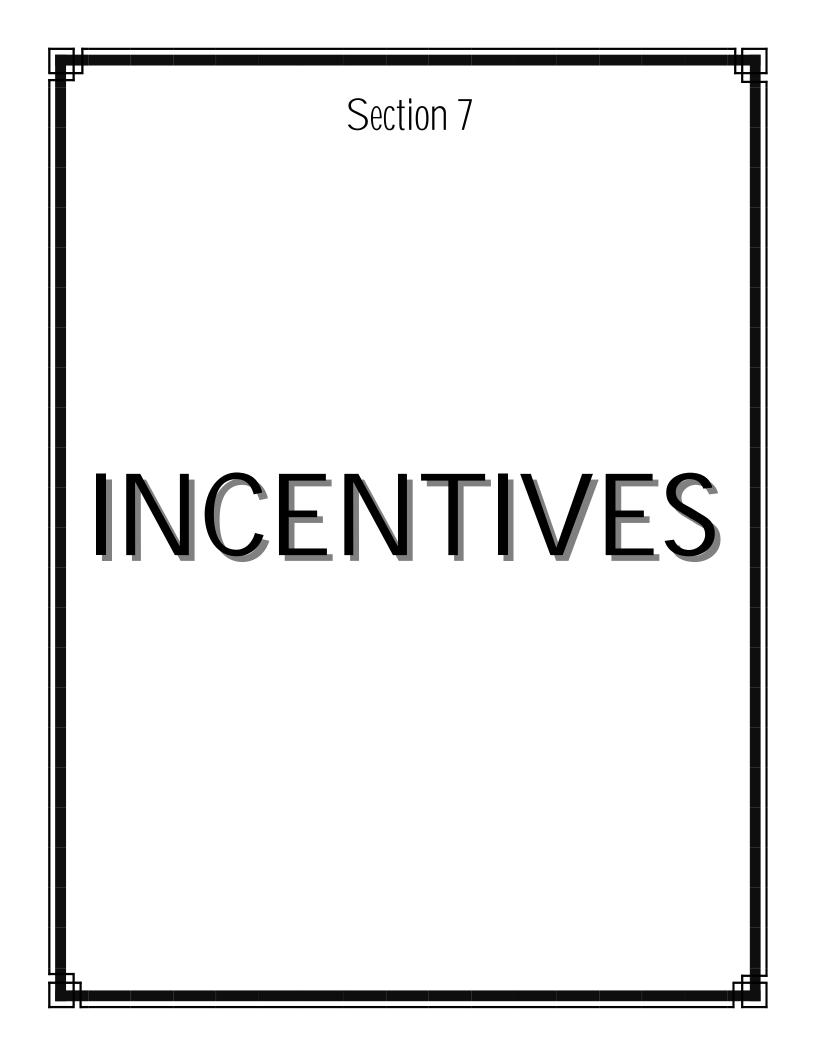
Community facilities and activities include:

- 85-acre Country Club with a nine-hole golf course.
- Hawkins-Williams Park (Olympic-sized pool, 3 ball fields and 4 tennis courts).
- Legion Park and Taylor Mill Park (each equipped with picnic tables, barbecue grills, playground equipment and basketball courts).
- A boat ramp, basketball courts and picnic tables on the banks of the Pea River.
- Full-time recreational director who coordinates year-round programs for youth and adults.
- Baseball, softball and basketball leagues.

ALABAMA STATE PARKS

The following State Parks are within 50 miles of Elba:

Chewacla, Lakepoint, Blue Springs, Frank Jackson, Florala and Chattahoochee



Incentives for Qualified Prospects

- . Waiver of all utility hook-up fees
- . Infrastructure to site provided
- . Waiver of business license for one year
- . Tax abatement assistance
- Assistance with building negotiations
- . Bond issues provided if needed

Incentives

Industrial Development Bonds Issued by Cities, Counties or Industrial Development Boards Alabama Center for Commerce

100% financing can be provided for projects involving manufacturing, processing or assembling of any manufactured product; projects utilizing pollution abatement equipment. *Alabama Center for Commerce*

Alabama Industrial Development Training Institute

Industrial Development Training Institute

Any new or expanding industry in Alabama is eligible for assistance from the Alabama Industrial Development Training Institute.

Wallace Plan for Linked Deposits: Agricultural Loan State Treasure

Any person, corporation, or partnership is eligible if they are engaged in the production of agricultural products and derive at least 70% of their income from farming, operate exclusively in Alabama, have debts equal to or greater than 25% of assets, have interest costs as a substantial portion of expenses.

Wallace Plan for Linked Deposits: Small Business Loan State Treasure

A person, corporation, or partnership engaged in business is eligible if they: are headquartered in Alabama; are organized for profit; maintain facilities exclusively in Alabama; have no more than 150 employees; have debts equal to or greater than 35% of their assets; create or sustain job opportunities.

Business Incentive Financing Program: Industrial Revenue Bonds, Tax Increment Bonds Alabama Center for Commerce

Companies and projects eligible for financing will be selected based upon criteria to be published by SIDA. The principle emphasis will be placed on the credit worthiness of the project sponsors, the number, type and quality of jobs to be produced, and the economic viability of the proposed project. A company to be approved must have an average hourly wage.

Regional Planning and Development Commissions Revolving Loan Funds

Enterprise Zone Coordinator, Alabama Department of Economic and Community Affairs For profit businesses and industries are eligible. Businesses that are not eligible are those that relocate business or jobs from one labor market to another.

